

Case Study



Judging the right approach for IT

Client: Vertex Law

Industry: Legal

“ADA has shown overall experience and professionalism. The solution they suggested demonstrated they had a real understanding of our industry, what was required by Vertex Law and our vision.”

Stuart Butler-Gallie
Founding Partner
Vertex Law

At a glance

● Challenge

New legal firm, Vertex Law had a vision of using state-of-the-art technology to exceed client expectations and deliver competitive advantage. With only a month to go before it launched, the firm needed a complete IT system specifying, configuring and implementing.

● Solution

ADA specified, built and tested a complete solution in its lab to ensure that the LAN and WAN networks, PCs, printers, servers and switches – and a complete suite of software – would work from day one without errors.

● Results

- A computerised database of documents is accessible online
- The solution is ready to implement new technologies when required
- A document management system and practice management system deliver every advantage Vertex staff need

Business challenge

To provide legal services in the 21st century, lawyers must have the tools to respond quickly and effectively to their clients' needs. When Vertex Law was established, its founding partner, Stuart Butler-Gallie, had a vision of a law firm using state-of-the-art technology to enable its lawyers to exceed client expectations and deliver competitive advantage. In order to meet this vision and make the company a success the business had to work seamlessly with the technology.

Vertex Law was in a fortunate position. With no legacy systems, the founders had the perfect opportunity to create an IT infrastructure that met every one of their requirements. All areas of the business were scrutinised to understand where technology could be used to bring additional business benefits before the firm looked for an IT partner to help it realise the vision.



ADA solution

With only a month to the launch of the new law firm, ADA was chosen because it demonstrated it had the experience to deliver a solution which would reflect the way Vertex Law wanted to do business.

- ADA designed, built and tested its proposed solution in ADA's testing labs
- Implementing the solution also included sourcing and assisting in the finance of the hardware
- The installation included a high-speed LAN and WAN, desktop and laptop PCs, printers, servers and switches
- A firewall, disaster recovery solution, secure remote access, office applications and case management software were also specified
- ADA's engineers worked closely with the Vertex IT team to implement the solution quickly and smoothly

Results

- Vertex staff can access a computerised database of the firm's documents through the Internet
- The solution is ready to implement new technologies such as integrated messaging when they are required
- A document management system and practice management system give Vertex staff the tools they need to locate documents precisely



ADA is one of the UK's leading technology services companies with an enviable reputation for technical excellence, service reliability and industry-leading standards. Working closely with manufacturers and partners who represent the best in the IT industry, ADA sources solutions that offer lasting advantages. Similarly, ADA's consulting and field engineering services are based on an approach that considers your business environment as well as your IT infrastructure, ensuring that your IT delivers real business benefits.